

Titan Cement Company S.A. and its Subsidiaries
Interim Condensed Financial Reporting
for the period ended 30 June 2011



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The I	nterim Condensed Financial Statem	ents presented through pages	3 to 45 both for the Group and the Parent
Comp	pany, have been approved by the Bo	ard of Directors on 2 <sup>nd</sup> of Au	gust 2011.
	Chairman of the Board of	Directors N	Managing Director
	Chairman of the Board of	Zirottois it	Tuning Bricetor
	ANDREAS L. CANELLOF	POULOS DIMITRIO	OS TH. PAPALEXOPOULOS
	ID No AB500997		ID No AK031353
	Chief Financial Officer	Finance Director Greece	Financial Consolidation
	Chief I muncial Officer	Timanee Birector Greece	Senior Manager
	VASSILIOS S. ZARKALIS	GRIGORIOS D. DIKAIOS	ATHANASIOS S DANAS

ID No AE514943

ID No AB291692

ID No AB006812



### STATEMENT OF MEMBERS OF THE BOARD

(In accordance with article 4 of Law 3556/2007)

The members of the Board of Directors of TITAN CEMENT COMPANY S.A.:

- 1. Andreas Canellopoulos, Chairman,
- 2. Dimitrios Papalexopoulos, Managing Director and
- 3. Takis-Panagiotis Canellopoulos, Board Member, having been specifically assigned by the Board of Directors.

In our above mentioned capacity declare that:

As far as we know:

A) the enclosed financial statements of TITAN CEMENT COMPANY S.A. for the period of 1.1.2011 to 30.6.2011 drawn up in accordance with the applicable accounting standards, reflect in a true manner the assets and liabilities, equity and results of TITAN CEMENT COMPANY S.A. as well as of the businesses included in Group consolidation, taken as a whole according to the paragraph 3 and 5, and

B) the enclosed report of the Board of Directors reflects in a true manner the development, performance according to paragraph 6.

Athens, 2 August 2011

ANDREAS CANELLOPOULOS Chairman of the Board

DIMITRIOS PAPALEXOPOULOS TAKIS-PANAGIOTIS CANELLOPOULOS Managing Director

**Board Member** 



# REPORT OF THE BOARD OF DIRECTORS FOR THE PERIOD 1.1,2011 - 30.06,2011

### FINANCIALS – BUSINESS DEVELOPMENTS – MAJOR EVENTS

Turnover for Titan Group in the first six months of 2011 stood at €557m posting a 18.2% decline compared to the same period in 2010. Earnings before interest, tax, depreciation and amortization (EBITDA) declined by 12.4% reaching €141.4m. Net profit for the Group after minority interests and provision for taxes reached €23.4m, posting a 65.7% decrease compared to the same period in 2010.

The deterioration in operating results is mainly due to the sharp decline in construction activity in Greece, in conjunction with the deep and persisting depression of construction activity in the USA. In contrast, Group's activities in developing countries, particularly in the Eastern Mediterranean region, increased their contribution to Group operating results.

It should be noted that the operating profit of the Eastern Mediterranean region includes an amount of €25m resulting from the recognition of the refund of the clay tax fee in Egypt recorded as a tax receivable.

The weakening of the Egyptian pound and Turkish Lira, as well as the US\$ versus the Euro led to negative foreign exchange effects decreasing the Group's profit before tax by €20.3m. At stable exchange rates, the decline in Group turnover would have stood at 14.1% and the decline in EBITDA would have been 6.6%.

In the course of the first six months of 2011, the price of solid and liquid fuels continued to increase, thereby adversely impacting profitability, with the exceptions of Bulgaria and Greece where the increased disposal of CO2 emission rights allowed the containment of production costs.

The Greek market witnessed a significant contraction in building activity which has now reached an at least forty-year low. The combination of growing uncertainty regarding employment and attendant future household income, coupled with the decline in new loans issuance on the part of banks and the existing surplus housing stock, resulted in a sharp decline in demand for building materials. Moreover, the repeated cutbacks in the public investment programme and the state's inability to cover its arrears, have brought public works to a standstill. In addition to the challenges posed in the domestic market, exports to North African markets planned for the first six months of the year did not materialize due to the prevalent conditions in that region. According to the data released by the Hellenic Statistical Authority, the volume of building activity as per building permits issued in the period January-March 2011 declined by 54.3% compared to the same period in 2010, a graphic illustration of the severe crisis of the construction sector in Greece.



Group turnover in Greece and Western Europe declined by 38.3% in the first six months of 2011 compared to the same period in 2010 and stood at €145m. EBITDA reached €26.9m posting a sharp decline of 49.4%, compared to the same period in 2010.

In the USA, construction activity continues to be faced with the worst set of circumstances of recent decades. Uncertainty regarding the timing of the economy's turnaround, in conjunction with the debt crisis, the containment of public expenditure and the high levels of unemployment prevent the recovery of the construction sector. At the same time, housing supply levels remain elevated as there is a high stock of unsold residences and commercial spaces. Activity in the South-eastern states of the USA in particular, where the Group is primarily active, remains stagnant at the very low levels witnessed in recent years.

Despite the state of the construction industry in the USA, the Group's subsidiary, Separation Technologies LLC (ST) which is engaged in the installation and operation of fly ash processing units, continued on its growth trajectory reporting an increase in sales. The globally innovative 'green' technology employed by ST converts fly ash – an industrial waste product resulting from the incineration of coal used to generate energy – into useful re-usable building products.

Group turnover in the USA in the first six months of the year, declined by 7.4%, reaching €151.3m compared to the same period in 2010, directly affecting the USA's EBITDA which recorded a loss of €4.8m.

In Southeastern Europe, indications emerged that the recovery in the region's economies is gradually beginning to have a positive impact on construction activity. Within the context of its stated goal of reducing its carbon footprint, the Group completed the installation of a new unit in Bulgaria within the plant's perimeter for the preprocessing and recycling of municipal waste, which is expected to come on stream in the third quarter of 2011.

Group turnover in the region of Southeastern Europe for the first six months of 2011 increased by 4.1% compared to the same period in 2010, reaching €108.1m, while EBITDA grew slightly by 0.3%, reaching €42.7m.

The social upheaval in Egypt is gradually affecting the country's growth rates and subsequently also pulling down the construction sector. In contrast, the growth of the Turkish economy has led to higher demand in the construction sector as well. In total, Group turnover in the Eastern Mediterranean region declined by 14.6% in the first six months of the year compared to the same period the previous year and stood at €152.6m, while EBITDA grew by 19.5% to €76.5m, which includes an entry to the amount of €25m relating to the refund of the clay tax fee in Egypt, recorded as a tax receivable.



In the first six months of 2011 the Group's administrative, operating and selling expenses reached €64.6m, posting a marginal increase of 0.4% over the same period in the previous year due to the increase in the Group's productive capacity following the expansion of activities in the Western Balkans, through the investments made in Albania and Kosovo.

Losses from realized and unrealized foreign exchange differences reached €20.3m, increased by €32m compared to the same period in 2010, reflecting the translation into Euro and US\$ of debt obligations of Group subsidiaries operating in Egypt, Turkey and Albania.

Financial expenses increased by 8.9% compared to the same period in 2010, reaching €27.4m. The aforementioned increase resulted from the increase in interest rates and expenses incurred in obtaining new credit facilities to be utilized for the refinancing of the existing debt facilities.

Titan's strict focus on the prioritization of investments and the containment of working capital led in the first six months of 2011 to the generation of €71m of free cash flow from operating activities and a subsequent reduction in net debt by €32m from year-end 2010. Group net debt at the end of the first six months of 2011 stood at €745m recording a continuous de-escalation, having declined from €1,114m in December 2008 to €971m in December 2009, reaching €777m at the end of 2010.

On 05.01.2011, Titan Global Finance Plc., a subsidiary of Titan Cement Company S.A., executed a new €585m syndicated revolving credit facility with a four-year maturity, guaranteed by Titan Cement Company S.A., which will be used for the refinancing of existing syndicated credit facilities and for general corporate purposes. On 07.01.2011, Titan Cement Company S.A. also executed a four year syndicated bond loan of €135m to be utilized in the same manner as aforementioned.

In April 2011, credit rating agency Standard & Poor's, which had in December 2010, reaffirmed the Group's BB+ rating while placing it on negative credit watch, following a similar downgrade of their outlook on Greece, downgraded the Group one notch to BB whilst maintaining the negative credit watch. Subsequently, in May 2011, a further downgrade by Standard & Poor's to BB- along with a negative outlook was founded on the Group's concentration in weak markets such as those of Southeastern Europe and North Africa, as well Greece's diminishing credit standing which Standard & Poor's had already downgraded on 9<sup>th</sup> May, 2011 to B and at the same time placed on negative credit watch.

The Group has granted to non controlling interest shareholders, namely the European Bank for Reconstruction and Development (EBRD) and the International Finance Corporation (IFC) the option to have the Group



purchase their shares in ANTEA Cement SHA at predetermined conditions. On 30.06.2011 the put option's fair value recognized as a long-term liability is €20.5m.

The total number of own shares that the Company held as at 30.06.2011 was 3,137,616 (3,148,511 as at 30.6.2010) of aggregate value &90,182 thousand (&90,589 thousand as at 30.6.2010), an amount deducted from the Shareholders Equity of the Group and the Company. The aforementioned own shares represent 3.71% (3.72% as at 30.06.10) of the Company's paid up Share Capital.

The Annual General Meeting of Shareholders held on  $15^{th}$  June, 2011, approved the distribution of a total of €6.6m as cash dividend corresponding to €0.0776 per common and preference share for fiscal year 2010, on which a 21% tax was withheld. The Annual General Meeting of Shareholders also approved the distribution of special reserves to a total amount of €8.7m, which have already been taxed, corresponding to €0.1024 per common and preference share. In total, it was therefore approved that shareholders receive the net amount of €0.17 per share.

The company's share price as at 30.06.2011 closed at €16.6, posting a 1.1% increase compared to the closing price at year-end 2010. In so doing, the company's share price moved to the opposite direction of the General Index of the Athens Stock Exchange which posted a 9.54% decline over the same period.

# CORPORATE SOCIAL RESPONSIBILITY AND SUSTAINABLE DEVELOPMENT

Titan's effort to fulfill its voluntary commitments in the context of its strategy for corporate social responsibility and sustainable development continued in the first half of 2011, with emphasis on its three priorities: safety at work, improvement of environmental performance and co-operation with all stakeholders.

The first six months of 2011, marked a period of more than two years during which no serious accident, either in the immediate employees or in contractors' personnel of the Group, occurred. Encouraging joint and continuous effort, special recognition was given to the Group's subsidiaries in the USA and in Bulgaria, while the European Agency for Safety and Health at Work rewarded the effort undertaken by the Group to train contractors as well as employees of small and medium-sized enterprises in co-operation with other companies.

Seeking to further improve the environmental footprint of the Group, we proceeded systematically with the implementation of new investments in order to expand the possibilities for the use of alternative fuels and we reviewed the Group's total carbon dioxide emissions, also taking into account the contribution to the balance of emissions of our subsidiary Separation Technologies, which produces fly ash.



For fourth consecutive year, the annual Corporate Social Responsibility and Sustainability Report was certified by an independent specialist firm, attaining the highest assurance level A+ as per the Global Reporting Initiative (GRI) standards and the 'advanced' level in accordance with the relevant standards of the United Nations Global Compact.

Continuing the consultation with our stakeholders within the framework of shaping the conditions for collective action and implementation of generally accepted solutions and benefits, we carried out special programmes for the training of executives as well as for recording and determining priorities at a local level in all countries of Southeastern Europe and in the USA. In Greece, emphasis was also placed on designing voluntary contribution programmes in co-operation with recognized Non-Governmental Organisations, associations such as the Greek Network for Corporate Social Responsibility and delegations of international organisations.

Finally, Titan Group in keeping to its commitment towards promoting the principles of responsible business enterprise across all the regions in which it operates, adopted and supported the initiative for the establishment of a network for the advancement of Corporate Social Responsibility in Kosovo in accordance with the principles of the Global Compact.

# INVESTMENTS, DISPOSALS, MERGERS AND ACQUISITIONS

The Group continued to invest in expanding its activities, modernizing its facilities and improving its environmental footprint in the first six months of 2011. Capital expenditure, excluding acquisitions, reached €31.8m, a decrease of 15% compared to the same period in 2010.

On 04.02.2011, the Group's tableware subsidiary Ionia S.A. entered into an agreement with Yalco S.D. Constantinou & Son S.A. for the transfer of the Ionia trade name, as well as the sale of certain merchandise and other fixed assets.

### POST BALANCE SHEET EVENTS

There has been no reportable events post 30<sup>th</sup> June, 2011, which may be deemed to alter the financial state of the Company and the Group.

### PROSPECTS FOR THE SECOND HALF OF 2011

The prospects for Greece in the second half of 2011 remain adverse. Due to the deterioration of the fiscal crisis and the uncertainty surrounding its resolution, the construction sector – both private and public – is expected to



continue its downward trend. Cement demand for the full year is forecast to stand at levels roughly 65% below those of 2006 / 2007. The expected support from the European Union, aiming at kick-starting investments and public works, is not expected to lead to a meaningful improvement in the demand for building materials in the course of the current year.

In the USA, due to the anemic and unstable economic recovery, demand for building materials is expected to remain at very depressed levels. The Portland Cement Association recently revised its forecasts downwards once again, thereby placing the sector's substantial recovery beyond 2012. The new forecasts foresee a lower number of new housing starts than those forecast last quarter and reflect a generally cautious stance as regards the implementation of public works due to the stated goal of curtailing public expenditures as well as the fiscal challenges faced by many States.

In Southeastern Europe, the expansion of Group activities, coupled with the gradual return of the region to growth, are expected to lead to a gradual increase in sales.

In Egypt, developments are pointing, in the short-term at least, towards a decline in demand for building materials, as the effects of the social upheaval gradually become evident in all facets of the country's economy. The prospects for Turkey appear positive, where owing to the country's strong economic development, domestic demand for building materials has increased substantially.

Under these current conditions of uncertainty, TITAN will continue to focus its efforts on the generation of free cash flow aiming at improving its financial flexibility.

### FINANCIAL RISKS

Group operations give rise to various financial risks including foreign exchange and interest rate risks, credit risks and liquidity risks. The Group's overall risk management programme focuses on financial market fluctuations and aims to minimise the potential unfavorable impacts of those fluctuations on its financial performance. The Group does not engage in speculative transactions or transactions which are not related to its commercial, investing or borrowing activities.

The financial products used by the Group are primarily bank deposits, loans, foreign currency transactions at spot prices or futures, bank overdrafts, accounts receivable and payable, investments in securities, dividends payable and liabilities arising from financial leases.



<u>Liquidity Risk:</u> Prudent liquidity management is achieved by employing a suitable mix of liquid cash assets and approved bank credit facilities. The Group manages the risks which could arise from the lack of adequate liquidity by ensuring that there are always committed bank credit facilities in place ready for use. Existing approved unutilised bank credit lines available to the Group are adequate to address any possible shortfall in cash assets.

At the end of the first six months of 2011, the ratio of the Group's committed long term un-utilised facilities and cash over short term debt stood at 3.5.

<u>Interest rate risk:</u> The fact that a 25% share of total Group debt is based on fixed, pre-agreed interest rates and an additional 74% is based on pre-agreed interest rate spreads means that the impact of changes in liquidity on money supply, on P&L and on cash flows from the Group's operating activities is small.

The ratio of fixed to floating rates of the Group's net borrowings is determined by market conditions, Group strategy and financing requirements. Occasionally interest rate derivatives may also be used, but solely to ameliorate the relevant risk and to shift the combination of fixed/floating rates, if that is considered necessary. As of 30 June 2011, the Group had €130m of floating interest rate swapped to fixed with an average duration of 3.5 years and at an average interest rate of 2.41%, part of which (€100 m notional) has been designated as cash flow hedge. If the interest rate swap position is included in fixed rate borrowings calculation, the portion of fixed rate debt accounts to 39% of total borrowings.

According to Group policy, interest rate trends and the duration of the Group's financing needs are monitored on a forward looking basis. Consequently, decisions about the duration and the mix between fixed and floating rate debt are taken on an ad-hoc basis. As a result, all short-term loans have been concluded with floating rates. Medium to long-term loans have been concluded partly with fixed and partly with floating rates.

**Foreign Currency risk:** Group exposure to exchange rate risk derives primarily from existing or expected cash flows in foreign currency (imports / exports) and from foreign investments. This risk is addressed in the context of approved policies.

FX risks are managed using natural hedges and FX forwards. Group policy is to use borrowing in the relevant currency (where feasible) as a natural hedge for investments in foreign subsidiaries whose equity is exposed to FX conversion risk. Thus, the FX risk for the equity of Group subsidiaries in the USA is partially hedged by concluding dollar-denominated loans.

In other markets where the Group operates, company financing needs are evaluated, and where feasible, financing is obtained in the same currency as the assets being financed. Exceptions to this are Turkey, Egypt



and Albania, where Group investments are in Turkish Liras, Egyptian Pounds and Albanian Lek, whereas part of the financing is in Euro in Turkey and Albania, and in Euro and in Yen in Egypt. The Group has decided that the cost of refinancing its liabilities from Euro to Turkish Liras and from Yen to Egyptian Pounds is not financially attractive for the time being. This issue is re-examined at regular intervals.. During 2009, Titan Global Finance Plc had granted a Euro loan to Titan America LLC. The loan principal has been hedged via FX forward contracts for the same amount and tenor so that FX gains/ losses on the revaluation of the principal, do not impact Titan America LLC and Consolidated P&L.

<u>Credit risk:</u> The Group is not exposed to major credit risks. Customer receivables primarily come from a large, widespread customer base. The financial status of customers is constantly monitored by Group companies.

When considered necessary, additional collateral is requested to secure credit. Provisions for impairment losses are made for special credit risks. At the end of the first half of 2011, it is deemed that there are no significant credit risks which are not already covered by insurance as a guarantee for the credit extended or by a provision for doubtful receivables.

Credit risk arising from counterparties' inability to meet their obligations towards the Group as regards cash and cash equivalents, investments and derivatives, is mitigated by pre-set limits on the degree of exposure to each individual financial institution. These pre- set limits are part of policies that are approved by the Board of Directors and monitored on a regular basis.

### STRATEGIC RISKS

### **ECONOMIC CONTEXT:**

The continuing unfavourable economic context in Greece and the USA has severely affected building activity. As such and for however long the crisis in these countries continues, it shall also continue to negatively affect Group sales and financial results. In order to address the risks arising from the continuing negative economic context in the aforementioned countries, the Group continued in the first six months of 2011 the series of actions initiated in 2010, which will also continue for the remainder of 2011, in order to strengthen its economic fundamentals through the reduction of debt and focus on cost containment.



### RISKS DUE TO THE CYCLICALITY OF THE CONSTRUCTION INDUSTRY:

The construction industry is characterised by a cyclical fluctuation which is determined by the level of infrastructure spend, the demand for private and commercial real estate, mortgage lending, interest rates levels, etc.

The Group addresses this risk through the diversification of its activities across different geographic markets, with a portfolio of activities which includes mature markets, such as Western Europe and North America, as well as emerging markets in the Middle East and Eastern Europe, which historically have exhibited a looser correlation with economic cycles, consequently somewhat mitigating the Group's exposure to this kind of risk.

# **OPERATIONAL RISKS**

### RISKS ARISING FROM THE CLIMATE AND NATURAL DISASTERS:

The Group operates in countries and areas such as Greece, Egypt, Turkey and Florida in the USA which are exposed to risks arising from natural (climatic and geological) phenomena such as typhoons, sand storms, earthquakes etc. Amongst the measures adopted by the Group to avert the disastrous consequences of such phenomena, is the adoption of design standards which are stricter than those prescribed by the relevant legislation.

Additionally, the Group has in place emergency plans which aim at the safeguarding of its industrial infrastructure and the protection of human life among its personnel.

### RISKS ASSOCIATED WITH PRODUCTION COST:

The consumption of thermal energy, electricity and raw materials constitute the most important elements of the Group's cost base. Moreover, the fluctuation in the price of fossil fuels poses a risk to the cost of production. In order to mitigate the effects of such a risk, the Group invests in the replacement of fossil fuels by alternative fuels.

As regards electricity, it is expected that prices will increase significantly going forward. In order to address this risk, the Group, among other actions, invests in low electrical consumption machinery and in the development and operation of specialised energy management systems.



Ensuring access to the required quality and quantity of raw materials is an additional priority taken into account when planning new investments.

As regards existing units, the Group ensures the adequate supply of raw materials for the duration of the life of its industrial units.

The Group also invests in the use of alternative raw materials in order to gradually lessen its dependence on natural raw materials. To this end, the Group has set specific quantifiable targets for the substitution of natural raw materials by alternative raw materials such as natural waste and is closely monitoring the evolution of this activity.

### RISKS REGARDING SAFETY AT WORK:

Safety at work for our employees forms the pinnacle of Group priorities and is a precondition for the operation of our plants.

The Group currently has underway a programme aiming at improving the safety culture across all Group activities which among other things includes the manning of all productive units with an adequate number of safety officers. Additionally, the Group applies broad training programmes for the systematic necessary training and education of employees and has put in place systems and procedures, adherence to which is constantly monitored by the Company's Health and Safety Division. Results to date, as regards the Group's performance in the realm of safety, are satisfactory compared to peers in the industry who participate in the international Initiative for Sustainable Development in the Cement Industry.

# **ENVIRONMENTAL RISKS:**

Protection of the environment and sustainable development are core principles for the Group. To that end, the Group applies policies over and above the prescriptions of the relevant local legislation in the countries where it is active.

Furthermore, in order to limit the possibility of environmental damage, the Group systematically invests in Best Available Techniques for the protection of the environment.

The Group has taken early action against climate change participating since 2003 in the Cement Sustainability Initiative – CSI of the World Business Council for Sustainable Development and voluntarily committing to the reduction of CO2 emissions within specific targets.



Moreover, the Group monitors closely proposed changes in legislation under way as regards the protection of the environment and undertakes the necessary actions for their implementation in advance so as to avoid the risk of non-timely compliance, once new regulations come into effect.

# MAJOR TRANSACTIONS BETWEEN COMPANY AND RELATED PARTIES

Transactions between the Group and the Company and related entities, as these are defined according to IAS 24, (related companies within the meaning of Article 42e of Codified Law 2190/1920) were undertaken as per ordinary market workings.

The amounts of sales and purchases undertaken in the first six months of 2011, and the balances of payables and receivables as at 30.06.2011 for the Group and the Company, arising from transactions between related parties are presented in the table below:

### Group

Amounts in € thousands	Sales of goods & services	Purchases of goods & services	Receivables	Liabilities
Other interrelated parties	-	1.644	-	946
Executives and members of the Board	-	2.913	24	-
		4.557	24	946

### Company

Amounts in € thousands	Sales of goods & services	Purchases of goods & services	Receivables	Liabilities
Aeolian Maritime Company	-	-	-	325
Achaiki Maritime Co.	-	-	-	400
Albasem S.A.	-	-	-	357
Interbeton Construction Materials S.A.	17.176	1.845	9.571	-
Intertitan Trading International S.A.	3.841	-	-	-
Ionia S.A.	132	2	68	-
Gournon Quarries S.A.	-	-	641	-
Naftitan S.A.	12	-	-	136
Polikos Maritime Company	-	-	-	700
Titan Cement International Trading S.A.	3	-	460	-
T.C.U.K. Ltd	4.443	15	2.103	-
Usje Cementarnica AD	9.217	-	3.514	-
Beni Suef Cement Co.S.A.E.	211	-	26	-
Cementara Kosjeric AD	63	-	13	-
Zlatna Panega Cement AD	200	-	83	-
Titan America LLC	51	-	61	-
Antea Cement SHA	1.949	-	5.590	-
Titan Global Finance PLC	-	14.975	-	632.374
Other affiliates	1.340	29	44	100
Other interrelated parties	-	1.644	-	946
Executives and members of the Board		2.817	24	
	38.638	21.327	22.198	635.338



Regarding the transactions above, the following clarifications are made:

The revenue presented relates to sales of the company's finished goods (cement and aggregates) to the aforementioned subsidiaries while purchases relate to purchases of raw materials and services by the company from the said subsidiaries.

Company liabilities primarily relate to two outstanding floating rate loan agreements: a) one of €100m maturing in 2014 at the Euribor rate plus a 2.635% spread per year, and b) one of €428m maturing in 2014 at the Euribor rate plus a 2.455% spread per year as well as an outstanding fixed rate loan agreement of €100m maturing in 2013 at a fixed rate of 7.62% per year to maturity, which were concluded with the UK based subsidiary Titan Global Finance Plc.

Company receivables primarily relate to receivables from cement sales to the said subsidiaries and the provision of consultancy services.

The remuneration of senior executives and members of the Group's Board of Directors for the period 01.01.2011 to 30.06.2011 stood at €2.9m compared to €3m in the same period of the previous year.

### PARENT COMPANY FINANCIAL RESULTS

Turnover at Titan Cement Company S.A. in the first six months of 2011, stood at €116.9m, a decrease of 43.3% compared to the same period in 2010, while EBITDA reached €28.3m, posting a 39.7% decline, reflecting the collapse of building and construction activity.

Net profit for the first six months of 2011, stood at €0.3m, posting a decline of 98% compared to the same period in 2010.

The statutory tax audit for fiscal years 2008 and 2009 for the parent company was completed in June 2011, resulting in a total tax charge of &2.35m (&2.07m as tax and &0.28m in the form of related charges incurred). The Company had made a provision for the above tax charges of &2m. The remaining balance of &0.35m between the two amounts impacted the results of the first six months of 2011.

### GOING CONCERN DISCLOSURE

The Board of Directors hereby states that both the Parent and Group companies have adequate resources to continue operating as a "going concern" for the foreseeable future.



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# THIS REPORT HAS BEEN TRANSLATED FROM THE GREEK ORIGINAL VERSION

### REPORT ON REVIEW OF INTERIM CONDENSED FINANCIAL INFORMATION

# To the Shareholders of TITAN CEMENT COMPANY S.A.

#### Introduction

We have reviewed the accompanying condensed separate and consolidated statements of financial position of TITAN CEMENT COMPANY S.A. ("the Company") and its subsidiaries ("the Group") as at 30 June 2011 and the related condensed separate and consolidated statements of income and comprehensive income, changes in equity and cash flows for the six-month period then ended, as well as the selected explanatory notes that comprise the interim financial information, which is an integral part of the six-month financial report of article 5 L. 3556/2007. Management is responsible for the preparation and presentation of this interim condensed financial information in accordance with International Financial Reporting Standards as adopted by the European Union and applicable to interim financial reporting (International Accounting Standard "IAS 34"). Our responsibility is to express a conclusion on this interim condensed financial information based on our review.

### Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and, consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial information is not prepared, in all material respects, in accordance with IAS 34.

#### Report on other legal and regulatory requirements

Our review has not identified any inconsistency between the other information contained in the six-month financial report prepared in accordance with article 5 of Law 3556/2007 with the accompanying financial information.

Athens, 2 August 2011
THE CERTIFIED AUDITOR ACCOUNTANT

CHRIS PELENDRIDIS
S.O.E.L. R.N. 17831
ERNST & YOUNG (HELLAS) CERTIFIED AUDITORS ACCOUNTANTS S.A.
11<sup>TH</sup> KLM NATIONAL ROAD ATHENS – LAMIA, METAMORFOSI
COMPANY S.O.E.L. R.N. 107



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# **Interim Income Statement for Six months**

(all amounts in Euro thousands)		Gro	up	Comp	pany
	Note	1/1-30/6/2011	1/1-30/6/2010	1/1-30/6/2011	1/1-30/6/2010
Turnover		556.975	680.810	116.874	206.076
Cost of sales	17j,n	-369.758	-462.787	-67.625	-139.058
Gross profit before depreciation		187.217	218.023	49.249	67.018
Other income	17k	37.812	28.603	2.366	6.119
Share of loss of associates		-344	-477	-	-
Administrative expenses	17o	-53.302	-52.309	-17.588	-19.319
Selling and marketing expenses		-11.263	-11.995	-219	-361
Other expenses	17k	-18.759	-20.457	-5.494	-6.523
Profit before interest, taxes, depreciation and amortization (EBITDA)		141.361	161.388	28.314	46.934
Depreciation and amortization related to cost of sales		-56.393	-57.687	-5.289	-5.503
Depreciation and amortization related to administrative and selling expenses		-2.586	-3.029	-568	-514
Profit before interest and taxes		82.382	100.672	22.457	40.917
Income from participations and investments		-	-	3.495	5.656
Expenses from participations and investments	5	-	-	-4.500	-3.000
Finance income		1.902	2.195	53	1.233
Finance expense	17m,p	-27.380	-25.141	-17.597	-12.799
Gains/(losses) from financial instruments		12	-643	76	-1.437
(Losses)/gains from foreign exchange differences	171	-20.270	11.675	-328	834
Profit before taxes		36.646	88.758	3.656	31.404
Current income tax expense	17q	-18.412	-26.088	-4.368	-17.257
Deferred income tax		9.886	11.080	1.034	1.895
Profit for the period		28.120	73.750	322	16.042
Profit attributable to:					
Equity holders of the parent		23.402	68.276	322	16.042
Non-controlling interests		4.718	5.474		-
		28.120	73.750	322	16.042
Basic earnings per share (in €)	10	0,28	72 0,83	386	
Diluted earnings per share (in €)	10		<u> </u>		



# **Interim Statement of Comprehensive Income for Six months**

Note         1/1-30/6/2011         1/1-30/6/2010         1/1-30/6/2011         1/1-30/6/2011         1/1-30/6/2011         1/1-30/6/2012           Profit for the period         28.120         73.750         322         16.0           Other comprehensive (loss)/income:           Exchange differences on translation of foreign operations         -88.471         150.005         -           Available-for-sale financial assets         49         -106         -	Company			
Other comprehensive (loss)/income:  Exchange differences on translation of foreign operations -88.471 150.005 -	10			
Exchange differences on translation of foreign operations -88.471 150.005 -	.042			
Available-for-sale financial assets 49 -106 -	-			
	-			
Revaluation of land and buildings 316 - 316	-			
Income tax effect				
253 - 253	-			
Cash flow hedges 15 -2.799 310 -940	-			
Income tax effect 15 <u>725</u> -207 -				
-2.074 103 -940	-			
Other comprehensive (loss)/income for the period, net of tax -90.243 150.002 -687				
Total comprehensive (loss)/income for the period -62.123 223.752 -365 16.	.042			
Total comprehensive (loss)/income attributable to:				
	.042			
Non-controlling interests -1.587 7.476 -	-			
	.042			



# **Interim Income Statement for the 2nd Quarter**

(all amounts in Euro thousands)		Grou	ир	Company		
	Note	1/4-30/6/2011	1/4-30/6/2010	1/4-30/6/2011	1/4-30/6/2010	
Turnover	•	304.073	394.758	57.436	110.446	
Cost of sales	17j,n	-194.310	-258.165	-22.861	-70.131	
Gross profit before depreciation		109.763	136.593	34.575	40.315	
Other income	17k	30.034	12.345	1.166	2.173	
Share of loss of associates		-91	-98	-	-	
Administrative expenses	170	-28.709	-27.925	-9.438	-9.862	
Selling and marketing expenses		-5.841	-6.410	-155	-244	
Other expenses	17k	-11.608	-14.303	-2.707	-3.370	
Profit before interest, taxes, depreciation and amortization (EBITDA)		93.548	100.202	23.441	29.012	
Depreciation and amortization related to cost of sales		-28.565	-29.981	-2.643	-2.756	
Depreciation and amortization related to administrative and selling expenses		-719	-1.469	-283	-254	
Profit before interest and taxes		64.264	68.752	20.515	26.002	
Income from participations and investments		-	-	3.495	5.656	
Expenses from participations and investments	5	-	-	-4.500	-3.000	
Finance income		987	820	36	96	
Finance expense	17m,p	-16.831	-12.022	-9.314	-6.229	
Gains/(losses) from financial instruments		672	447	79	-638	
(Losses)/gains foreign exchange differences	171	-6.175	9.540	-47	388	
Profit before taxes		42.917	67.537	10.264	22.275	
Current income tax expense	17q	-15.179	-21.221	-4.562	-15.079	
Deferred income tax		4.394	2.803	972	1.764	
Profit for the period	-	32.132	49.119	6.674	8.960	
Profit attributable to:						
Equity holders of the parent		27.657	43.501	6.674	8.960	
Non-controlling interests	-	4.475	5.618		-	
	=	32.132	49.119	6.674	8.960	
Basic earnings per share (in €)	10	0,3394	0,534	3		
Diluted earnings per share (in €)	10	0,3374	1 0,530	3		



# **Interim Statement of Comprehensive Income for the 2nd Quarter**

(all amounts in Euro thousands)		Gro	oup	Com	pany
	Note	1/4-30/6/2011	1/4-30/6/2010	1/4-30/6/2011	1/4-30/6/2010
Profit for the period		32.132	49.119	6.674	8.960
Other comprehensive (loss)/income:					
Exchange differences on translation of foreign operations		-19.841	82.916	-	-
Available-for-sale financial assets		-	5	-	-
Revaluation of land and buildings		316	-	316	-
Income tax effect		-63		-63	<u>-</u>
		253	-	253	-
Cash flow hedges	15	-936	-318	-940	-
Income tax effect	15		38	_	<u>-</u>
		-937	-280	-940	-
Other comprehensive (loss)/ income for the period, net of tax		-20.525	82.641	-687	<u>-</u>
Total comprehensive (loss)/income for the period		11.607	131.760	5.987	8.960
Total comprehensive income attributable to:					
Equity holders of the parent		7.2	.52 124.6	72 5.	987 8.960
Non-controlling interests		4.3	55 7.0	88	<u>-</u>
		11.6	07 131.7	60 5.	987 8.960



# **Interim Statement of Financial Position**

(all amounts in Euro thousands)		Gro	пр	Comp	any
ASSETS	Note	30/06/2011	31/12/2010	30/06/2011	31/12/2010
Property, plant & equipment	17a	1.827.767	1.963.439	257.975	261.538
Investment properties		1.980	2.053	6.290	5.974
Intangible assets and goodwill	17b	531.085	560.760	1.089	1.122
Investments in subsidiaries	5	-	-	1.182.710	1.183.721
Investments in associates		9.260	9.604	-	-
Available-for-sale financial assets	15	2.274	2.211	107	107
Other non current assets		10.840	11.346	2.708	3.013
Deferred tax asset	17g	2.271	3.423	-	-
Non-current assets		2.385.477	2.552.836	1.450.879	1.455.475
Inventories	17с,г	244.040	248.168	70.807	77.419
Trade receivables	17d,s	145.891	136.113	37.835	43.898
Other receivables and prepayments	17e,t	89.848	74.479	17.171	13.068
Derivative financial instruments	15	224	1.745	61	-
Available-for-sale financial assets	15	63	63	61	61
Cash and cash equivalents	4,17f	199.147	67.070	21.823	2.943
Current assets		679.213	527.638	147.758	137.389
TOTAL ASSETS		3.064.690	3.080.474	1.598.637	1.592.864
EQUITY AND LIABILITIES		·	-		
Share Capital (84,613,840 shares of € 4.00)		338.455	338.455	338.455	338.455
Share premium		22.826	22.826	22.826	22.826
Share options		7.495	6.983	7.495	6.983
Treasury shares	11	-90.182	-90.182	-90.182	-90.182
Other Reserves	16	367.910	476.661	506.378	507.065
Retained earnings		847.521	817.186	16.895	31.804
Equity attributable to equity holders of the parent		1.494.025	1.571.929	801.867	816.951
Non-controlling interests		131.459	139.463	-	-
Total equity (a)		1.625.484	1.711.392	801.867	816.951
Long-term borrowings	14,17f	763.836	706.961	624.906	643.000
Derivative financial instruments	15,17h	3.252	9.513	-	-
Deferred tax liability	17g	163.535	189.023	20.121	21.092
Retirement benefit obligations		37.340	40.203	22.009	22.234
Provisions	12	21.074	19.022	10.000	7.067
Other non-current liabilities		34.203	34.805	6.848	5.674
Non-current liabilities		1.023.240	999.527	683.884	699.067
Short-term borrowings	14,17f,u	180.329	136.763	37.618	17.069
Trade and other payables	17i,v	201.487	213.149	54.120	50.705
Dividends payable	17w	14.211	-	13.784	-
Derivative financial instruments	15	1.148	687	1.148	687
Current income tax payable		17.225	18.594	5.553	7.859
Provisions	12	1.566	362	663	526
Current liabilities		415.966	369.555	112.886	76.846
Total liabilities (b)		1.439.206	1.369.082	796.770	775.913
TOTAL EQUITY AND LIABILITIES (a+b)		3.064.690	3.080.474	1.598.637	1.592.864



# **Interim Statement of Changes in Equity**

# Group

# Attributable to equity holders of the parent

(all amounts in Euro thousands)	Ordinary shares	Share premium	Preferred ordinary shares	Share options	Ordinary treasury shares	Preferred treasury shares	Other reserves (note 16)	Retained earnings	Total	Non- controlling interests	Total equity
Balance at 1 January 2010	308.028	22.826	30.276	5.977	-91.505	-117	434.350	739.218	1.449.053	11.135	1.460.188
Profit for the period	-	-	-	-	-	-	-	68.276	68.276	5.474	73.750
Other comprehensive income		_		_	_		148.000	_	148.000	2.002	150.002
Total comprehensive income for the period	-	-	-	-	-	-	148.000	68.276	216.276	7.476	223.752
Dividends distributed to ordinary and preferred shares	-	-	-	-	-	-	-	-15.224	-15.224	-1.202	-16.426
Treasury shares sold	-	-	-	-	1.033	-	-	-499	534	-	534
Acquisitions of non-controlling interests	-	-	-	-	-	-	-	-	-	-213	-213
Goodwill from step acquisition	-	-	-	-	-	-	-825	-	-825	-550	-1.375
Non-controlling interest's participation in share capital increase	-	-	-	-	-	-	-	-	-	10.358	10.358
Non-controlling interest's put option recognition	-	-	-	-	-	-	-	-	-	-1.301	-1.301
Share options	-	-	-	415	-	-	-	=	415	=	415
Transfer between reserves							389	-389	<u>-</u>		
Balance at 30 June 2010	308.028	22.826	30.276	6.392	-90.472	-117	581.914	791.382	1.650.229	25.703	1.675.932
Balance at 1 January 2011	308.179	22.826	30.276	6.983	-90.065	-117	476.661	817.186	1.571.929	139.463	1.711.392
Profit for the period	-	-	-	-	-	-	-	23.402	23.402	4.718	28.120
Other comprehensive loss	-	-	_	-	_	-	-83.938	-	-83.938	-6.305	-90.243
Total comprehensive income/(loss) for the period	-	-	_	-	-	-	-83.938	23.402	-60.536	-1.587	-62.123
Dividends distributed to ordinary and preferred shares	-	-	-	-	-	-	-	-15.231	-15.231	-9.680	-24.911
Non-controlling interest's put option recognition	-	-	-	-	-	-	-2.649	-	-2.649	3.263	614
Share options	-	-	-	512	-	-	-	-	512	-	512
Transfer between reserves				-	_		-22.164	22.164			
Balance at 30 June 2011	308.179	22.826	30.276	7.495	-90.065	-117	367.910	847.521	1.494.025	131.459	1.625.484



# **Interim Statement of Changes in Equity (continued)**

# Company

(all amounts in Euro thousands)	Ordinary shares	Share premium	Preferred ordinary shares	Share options	Ordinary treasury shares	Preferred treasury shares	Other reserves (note 16)	Retained earnings	Total equity
Balance at 1 January 2010	308.028	22.826	30.276	5.977	-91.505	-117	501.465	32.532	809.482
Profit for the period						-		16.042	16.042
Total comprehensive income for the period	-	-	-	-	-	-	-	16.042	16.042
Dividends distributed to ordinary and preferred shares	-	-	-	-	-	-	-	-15.224	-15.224
Treasury shares sold	-	-	-	-	1.033	-	-	-499	534
Share options				415		-		-	415
Balance at 30 June 2010	308.028	22.826	30.276	6.392	-90.472	-117	501.465	32.851	811.249
Balance at 1 January 2011	308.179	22.826	30.276	6.983	-90.065	-117	507.065	31.804	816.951
Profit for the period	-	-	-	-	-	-		322	322
Other comprehensive loss			_		_		-687	-	-687
Total comprehensive income/(loss) for the period	-	-	-	-	-		-687	322	-365
Dividends distributed to ordinary and preferred shares	-	-	-	-	-			-15.231	-15.231
Share options			-	512			<u> </u>	-	512
Balance at 30 June 2011	308.179	22.826	30.276	7.495	-90.065	-117	506.378	16.895	801.867



# **Interim Statement of Cash Flows**

(all amounts in Euro thousands)		Gro	oup	Company		
	Note	1/1-30/6/2011	1/1-30/6/2010	1/1-30/6/2011	1/1-30/6/2010	
Cash flows from operating activities						
Profit before taxes		36.646	88.758	3.656	31.404	
Adjustments for:						
Depreciation/amortization		58.979	60.716	5.857	6.017	
Provisions		2.546	11.171	7.739	6.237	
Exchange differences		20.174	-9.725	328	-834	
Income from participations & investments		-	-	-3.495	-5.656	
Interest expense		24.428	21.668	17.527	11.567	
Other non cash flow items	17e	-20.339	-1.813	492	-1.063	
Adjusted profit before changes in working capital		122.434	170.775	32.104	47.672	
(Increase)/decrease in inventories		-6.737	-3.244	6.196	1.945	
(Increase)/decrease in trade and other receivables		-8.869	-21.221	5.248	4.107	
Decrease/(increase) in operating long-term receivables		-1.363	-1.936	305	20	
(Decrease)/increase in trade payables (excluding banks)		-1.459	-2.496	1.642	-7.857	
Cash generated from operations		104.006	141.878	45.495	45.887	
Income tax paid		-20.616	-26.793	-7.027	-5.381	
Net cash flows from operating activities		83.390	115.085	38.468	40.506	
Cash flows from investing activities Acquisition of subsidiaries, non controlling interests, affiliates, joint ventures, net			2 220		20	
of cash acquired  Share capital increase in subsidiaries, affiliates and joint ventures		-	-2.228	-4.500	-20	
Purchase of tangible and intangible assets		-31.789	-37.381	-2.530	-3.379	
Proceeds from the sale of property, plant and equipment		4.071	2.340	1.856	322	
Proceeds from partial disposal of foreign subsidiary business		-	32.733	-	-	
Proceeds from dividends		-	-	270	5.656	
Purchase of available-for-sale financial assets		-19	-105	-	-2	
Interest received		1.902	2.195	53	1.233	
Net cash flows (used in)/from investing activities		-25.835	-2.446	-4.851	3.810	
Net cash flows after investing activities		57.555	112.639	33.617	44.316	
Cash flows from financing activities						
Proceeds from non-controlling interest's participation in subsidiaries' share capital increase		-	10.358	-	-	
Interest paid		-26.467	-27.495	-16.943	-11.736	
Sale of treasury shares		-	534	-	534	
Proceeds from government grants		-	110	-	-	
Dividends paid		-9.648	-2.771	-68	-1.574	
Proceeds from borrowings		286.663	715.866	33.067	195.274	
Payments of borrowings		-172.406	-736.981	-30.793	-225.078	
Net cash flows from/(used in) financing activities		78.142	-40.379	-14.737	-42.580	
Net increase in cash and cash equivalents		135.697	72.260	18.880	1.736	
Cash and cash equivalents at beginning of the period		67.070	16.426	2.943	204	
Effects of exchange rate changes		-3.620	96	<u> </u>	<u> </u>	
Cash and cash equivalents at end of the period		199.147	88.782	21.823	1.940	



# **Notes to the Interim Condensed Financial Statements**

# 1. General information

Titan Cement Co. S.A. (the Company) and, its subsidiaries, joint ventures and associates (collectively the Group) are engaged in the production, trade and distribution of a wide range of construction materials, from aggregates, cement, concrete, cement blocks, dry mortars, fly ash and porcelain ware. The Group operates primarily in Greece, the Balkans, Egypt, Turkey and the United States of America.

The Company is a limited liability company incorporated and domiciled in Greece and is listed on the Athens Stock Exchange. These interim condensed financial statements have been approved for issue by the Board of Directors on August 2, 2011.

## 2. Basis of preparation and summary of significant accounting policies

These financial statements have been prepared by management in accordance with IAS 34 Interim Financial Reporting.

The financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at 31 December 2010.

A. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31 December 2010, except for the adoption of the new or revised standards, amendments or/and interpretations, mentioned below, for the annual periods beginning on or after 1 January 2011, none of which had effect on the financial statements of the Group and the Company.

- IFRIC 19 Extinguishing Financial Liabilities with Equity Instruments.
- IFRIC 14 Prepayments of a Minimum Funding Requirement (Amended).
- IAS 32 Classification on Rights Issues.
- IAS 24 Related Party Disclosures.

In May 2010 the IASB issued its third omnibus of amendments to its standards, primarily with a view to removing inconsistencies and clarifying wording. Their adoption didn't have any significant effect on the financial statements of the Group.

B. The following new standards, amendments to standards and interpretations have been issued but are not effective for the current period. They have not been early adopted and the Group and the Company are currently assessing possible impacts in the financial statements from their adoption.

• IFRS 7 Financial Instruments: Disclosures as part of its comprehensive review of off balance sheet activities (Amended). The amendment is effective for annual periods beginning on or after 1 July 2011. The purpose of this amendment is to allow users of financial statements to improve their understanding of transfer transactions of financial assets (e.g. securitisations), including understanding the possible effects of any risks that may remain with the entity which transferred the assets. The amendment also requires additional disclosures if a disproportionate amount of transfer transactions are undertaken around the end of a reporting period. The amendments broadly align the relevant disclosure requirements of IFRSs and US GAAP. This amendment has not yet been endorsed by the EU. The Group does not expect that this amendment will have an impact on the financial position or performance of the Group, however additional disclosures may be required.



## 2. Basis of preparation and summary of significant accounting policies (continued)

• IAS 12 Deferred tax: Recovery of Underlying Assets (Amended). The amendment is effective for annual periods beginning on or after 1 January 2012. This amendment concerns the determination of deferred tax on investment property measured at fair value and also incorporates SIC-21 Income Taxes — Recovery of Revalued Non-Depreciable Assets into IAS 12 for non-depreciable assets measured using the revaluation model in IAS 16. The aim of this amendment is to include a) a rebuttable presumption that deferred tax on investment property measured using the fair value model in IAS 40 should be determined on the basis that its carrying amount will be recovered through sale and b) a requirement that deferred tax on non-depreciable assets, measured using the revaluation model in IAS 16, should always be measured on a sale basis. This amendment has not yet been endorsed by the EU. The Group does not expect that this amendment will have an impact on the financial position or performance of the Group.

### • IFRS 9 Financial Instruments – Phase 1 Classification and Measurement

The new standard is effective for annual periods beginning on or after 1 January 2013. Phase 1 of this new IFRS addresses classification and measurement of financial instruments. Phase 1 of IFRS 9 will have a significant impact on (i) the classification and measurement of financial assets and (ii) a change in reporting for those entities that have designated financial liabilities using the FVO. Early adoption is permitted. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

### • IFRS 10 Consolidated Financial Statements

The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 10 establishes a single control model that applies to all entities, including special purpose entities. The changes introduced by IFRS 10 will require management to exercise significant judgment to determine which entities are controlled and, therefore, are required to be consolidated by a parent. Examples of areas of significant judgment include evaluating de facto control, potential voting rights or whether a decision maker is acting as a principal or agent. IFRS 10 replaces the part of IAS 27 Consolidated and Separate Financial Statements related to consolidated financial statements and replaces SIC 12 Consolidation — Special Purpose Entities. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

# • IFRS 11 Joint Arrangements

The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 11 eliminates proportionate consolidation of jointly controlled entities. Under IFRS 11, jointly controlled entities, if classified as joint ventures (a newly defined term), must be accounted for using the equity method. Additionally, jointly controlled assets and operations are joint operations under IFRS 11, and the accounting for those arrangements will generally be consistent with today's accounting. That is, the entity will continue to recognize its relative share of assets, liabilities, revenues and expenses. IFRS 11 replaces IAS 31 *Interests in Joint Ventures* and SIC 13 *Jointly Controlled Entities* — *Non-Monetary Contributions by Venturers*. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.



# 2. Basis of preparation and summary of significant accounting policies (continued)

#### • IFRS 12 Disclosures of Interests in Other Entities

The new standard is effective for annual periods beginning on or after 1 January 2013. IFRS 12 combines the disclosure requirements for an entity's interests in subsidiaries, joint arrangements, investments in associates and structured entities into one comprehensive disclosure standard. A number of new disclosures also will be required such as disclosing the judgments made to determine control over another entity. IFRS 12 replaces the requirements previously included in IAS 27, IAS 31, and IAS 28 *Investments in Associates*. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

#### • IFRS 13 Fair Value Measurement

The new standard is effective for annual periods beginning on or after 1 January 2013. The main reason of issuance of IFRS 13 is to reduce complexity and improve consistency in application when measuring fair value. It does not change when an entity is required to use fair value but, rather, provides guidance on how to measure fair value under IFRS when fair value is required or permitted by IFRS. IFRS 13 consolidates and clarifies the guidance on how to measure fair value and also to increase convergence with USGAAP which has also been amended by FAASB. This standard should be applied prospectively and early adoption is permitted. This standard has not yet been endorsed by the EU. The Group is in the process of assessing the impact of the new standard on the financial position or performance of the Group.

## • IAS 27 Separate Financial Statements (amended)

This amendment is effective for annual periods beginning on or after 1 January 2013. As a result of the new standards IFRS 10, IFRS11 and IFRS 12, this standard was amended to contain accounting and disclosure requirements for investments in subsidiaries, joint ventures and associates when an entity prepares separate financial statements. IAS 27 Separate Financial Statements requires an entity preparing separate financial statements to account for those investments at cost or in accordance with IFRS 9 Financial Instruments. Earlier application is permitted. This amendment has not yet been endorsed by the EU. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.

### • IAS 28 Investments in Associates and Joint Ventures (amended)

The Standard is effective for annual periods beginning on or after 1 January 2013. As a result of the new standards IFRS 10, IFRS 11 and IFRS12, this standard was amended to prescribe the accounting for investments in associates and set out the requirements for the application of the equity method when accounting for investments in associates and joint ventures. Earlier application is permitted. This amendment has not yet been endorsed by the EU. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.

### • IAS 19 Employee Benefits (amended)

The amendment is effective for annual periods beginning on or after 1 January 2013. The amended IAS 19 proposes major changes to the accounting for employee benefits, including the removal of the option for deferred recognition of changes in pension plan assets and liabilities (known as the "corridor approach"). The result is greater balance sheet volatility for those entities currently applying the corridor approach. These amendments will limit the changes in the net pension asset (liability) recognised in profit or loss to net interest income (expense) and service costs. Expected returns on plan assets will be replaced by a credit to income based on the corporate bond yield rate. In addition, the revised standard requires immediate recognition of past service costs as a result of plan amendments (in the income statement) and requires termination benefits to be recognised only when the offer becomes legally binding and cannot be withdrawn. Early application is permitted. This amendment has not yet been endorsed by the EU. The Group is in the process of assessing the impact of this amendment on the financial position or performance of the Group.



# 3. Segment information

For management purposes, the Group is structured in four operating (geographic) segments: Greece and Western Europe, North America, South East Europe and Eastern Mediterranean. Each operating segment is a cluster of countries. The aggregation of countries is based on geographical position.

Each region has a regional Chief Executive Officer (CEO) who reports to the Group's CEO. In addition, Group's Chief Financial Officer (CFO) organization is also split by geographic region for effective financial controlling and performance monitoring.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on Earnings before Interest, Taxes, Depreciation & Amortization (EBITDA). Group financing (including finance costs and finance revenue) is managed on group basis and is allocated to operating segments.

(all amounts in Euro thousands)	Greece and Eur		North A	America	South East	tern Europe	Eastern Me	diter-ranean	U	ents and nations	To	tal
Period from 1/1-30/6	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
Gross revenue	154.451	259.416	151.365	163.395	114.537	105.989	152.558	178.627	-	-	572.911	707.427
Inter-segment revenue	-9.446	-24.398	-87	-90	-6.403	-2.129					-15.936	-26.617
Turnover	145.005	235.018	151.278	163.305	108.134	103.860	152.558	178.627	-	<u>-</u>	556.975	680.810
Gross profit before depreciation & amortization  Earnings/(losses) before interest,	51.679	78.751	19.729	23.729	55.472	44.490	60.691	70.950	-354	103	187.217	218.023
taxes, depreciation & amortization (EBITDA)	28.539	53.117	-4.779	1.500	42.897	42.762	76.395	63.926	-1.691	83	141.361	161.388
Earnings/(losses) before interest and taxes Earnings/(losses) before taxes	19.774 3.804	44.083 37.281	-33.053 -41.558	-29.719 -38.445	31.907 31.102	34.055 38.746	65.344 51.021	52.069 74.940	-1.590 -7.723	184 -23.764	82.382 36.646	100.672 88.758
Earnings/(losses) before taxes	3.804	37.281	-41.338	-38.443	31.102	38.740	31.021	/4.940	-1.123	-23./04	30.040	88./38
(all amounts in Euro thousands)	Greece and Eur 30/6/2011	d Western ope 31/12/2010	North A 30/6/2011	America 31/12/2010	South East 30/6/2011	tern Europe 31/12/2010	Eastern Me 30/6/2011	diter-ranean 31/12/2010	•	nents and nations 31/12/2010	To 30/6/2011	tal 31/12/2010
Total assets	2.751.732	2.586.691	911.312	1.005.734	806.229	756.097	1.058.534	1.096.853	-2.463.117	-2.364.901	3.064.690	3.080.474
Total liabilities	1.915.955	1.732.846	411.798	433.130	218.095	192.050	215.949	237.063	-1.322.591	-1.226.007	1.439.206	1.369.082



# 4. Cash and cash equivalents

(all amounts in Euro thousands)	Gr	Group		ipany
	30/6/2011	31/12/2010	30/6/2011	31/12/2010
Cash at bank and in hand	215	132	8	2
Short-term bank deposits	198.932	66.938	21.815	2.941
	199.147	67.070	21.823	2.943

Short-term bank deposits comprise primarily of current accounts and time deposits. The effective interest rates on these short-term bank deposits are based on Euribor rates, are negotiated on a case by case basis and have an average maturity period of thirty days.

# Bank Credit Facilities

The Group and the Company had the following bank credit facilities at 30.6.2011 without including bank loans and debentures:

(all amounts in Euro thousands)	Group Con		mpany	
	30/6/2011	31/12/2010	30/6/2011	31/12/2010
Total Committed	1.356.235	1.360.193	1.025.000	165.000
Total Un-committed	233.748	233.365	97.870	96.108
Un-utilized Committed	745.437	836.851	589.061	149.467
Un-utilized Un-committed	141.368	158.782	71.286	79.572
Total Un-utilised	886.805	995.633	660.347	229.039



# 5. Principal subsidiaries, associates and joint ventures

			30/6/2011		31/12/2010		
	Country of		% of invest	% of investment (1)		% of investment (1)	
Subsidiary, associate and joint venture name	incorporation	Nature of business	Direct	Indirect	Direct	Indirect	
Full consolidation method							
Titan Cement Company S.A	Greece	Cement Producer	Parent co	mpany	Parent	company	
Achaiki Maritime Company	Greece	Shipping	100,000	-	100,000	-	
Aeolian Maritime Company	Greece	Shipping	100,000	-	100,000	-	
Albacem S.A.	Greece	Trading Company	99,996	0,004	99,996	0,004	
Arktias S.A.	Greece	Quarries & Aggregates	-	100,000	_	100,000	
AVES AFOI Polikandrioti S.A.	Greece	Ready Mix	_	100,000	_	100,000	
Dodekanesos Quarries S.A.	Greece	Quarries & Aggregates	_	100,000	_	100,000	
Interbeton Construction Materials S.A.	Greece	Ready Mix & Aggregates	99,679	0,321	99,679	0,321	
Intercement S.A.	Greece	Trading Company	99,950	0,050	99,950	0,050	
	Greece		99,995	0,030	99,995	0,030	
Intertitan Trading International S.A. Ionia S.A.	Greece	Trading Company Porcelain	100,000	0,003	100,000	0,003	
Lakmos S.A.	Greece		99,950			0.050	
		Trading Company		0,050	99,950	0,050	
Leecem S.A.	Greece	Trading Company	3,172	96,828	3,172	96,828	
Naftitan S.A.	Greece	Shipping	99,900	0,100	99,900	0,100	
Polikos Maritime Company	Greece	Shipping	100,000	-	100,000	-	
Pozolani S.A.	Greece	Quarries & Aggregates	-	100,000		100,000	
Porfirion S.A.	Greece	Production and Trade of Electricity	-	100,000	-	100,000	
Gournon Quarries S.A.	Greece	Quarries & Aggregates	54,930	45,070	54,930	45,070	
Quarries of Tagaradon Community S.A.	Greece	Quarries & Aggregates	-	79,928	· -	79,928	
Quarries of Tanagra S.A.	Greece	Quarries & Aggregates	_	100,000	_	100,000	
Vahou Quarries S.A.	Greece	Quarries & Aggregates	_	100,000	_	100,000	
Sigma Beton S.A.	Greece	Quarries & Aggregates	-	100,000	-	100,000	
Titan Atlantic Cement Industrial and Commercial S.A.	Greece	Investment Holding Company	43,947	56,053	43,947	56,053	
Titan Cement International Trading S.A.	Greece	Trading Company	99,800	0,200	99,800	0,200	
Double W & Co OOD	Bulgaria	Port	-	99,989	-	99,989	
Granitoid AD	Bulgaria	Trading Company	_	99,668	_	99,668	
Gravel & Sand PIT AD	Bulgaria	Investment Holding Company		99,989	_	99,989	
Trojan Cem EOOD	Bulgaria	Trading Company	_	94,835	-	94,835	
Zlatna Panega Beton EOOD	Bulgaria	Ready Mix	_	99,989		99,989	
Zlatna Panega Cement AD	Bulgaria	Cement Producer	-	99,989	-	99,989	
Cementi Crotone S.R.L.	<del>-</del>	Trading Company	-	100,000	-	100,000	
Fintitan SRL	Italy		100,000	100,000	100,000	100,000	
Cementi ANTEA SRL	Italy	Trading Company	100,000	60,000	100,000	60,000	
	Italy	Trading Company Fly Ash Process	-	-	-	60,000	
Separation Technologies Canada Ltd	Canada	,	100,000	100,000	100.000	100,000	
Almosim Ltd	Cyprus	Investment Holding Company	100,000	100,000	100,000	100,000	
Alvacim Ltd	Cyprus	Investment Holding Company	-	100,000	-	100,000	
Balkan Cement Enterprises Ltd	Cyprus	Investment Holding Company	-	100,000	-	100,000	
Balkcem Ltd	Cyprus	Investment Holding Company	-	100,000	-	100,000	
East Cement Trade Ltd	Cyprus	Investment Holding Company	-	100,000	-	100,000	
Feronia Holding Ltd	Cyprus	Investment Holding Company	100.000	100,000	100.000	100,000	
Iapetos Ltd	Cyprus	Investment Holding Company	100,000	100,000	100,000	100.000	
KOCEM Limited	Cyprus	Investment Holding Company	-	100,000	-	100,000	
Rea Cement Ltd	Cyprus	Investment Holding Company	-	100,000	-	100,000	
Themis Holdings Ltd	Cyprus	Investment Holding Company	-	100,000	-	100,000	
Titan Cement Cyprus Limited	Cyprus	Investment Holding Company	-	100,000	-	100,000	
Tithys Ltd	Cyprus	Investment Holding Company	-	100,000	-	100,000	
Terret Enterprises Ltd (2)	Cyprus	Investment Holding Company	-	50,996	-	50,996	
Sharr Beteiligungs GmbH (2)	Germany	Investment Holding Company	-	50,996	-	50,996	
Kosovo Construction Materials L.L.C. (2)	Kosovo	Quarries & Aggregates	-	50,996	-	50,996	
Sharrem SH.P.K. (2)	Kosovo	Cement Producer	-	50,996	-	50,996	
Alexandria Portland Cement Co. S.A.E	Egypt	Cement Producer	-	82,513 85,513	-	82,513 85,513	
Beni Suef Cement Co.S.A.E.  Misrieen Titan Trade & Distribution	Egypt	Cement Producer Trading Company	-	85,513 90,256	-	85,513 90,256	
Misrieen Titan Trade & Distribution Titan Beton & Aggregate Egypt LLC	Egypt Egypt	Trading Company  Quarries & Aggregates	-	90,256 83,118	-	90,256 83,118	
Separation Technologies U.K. Ltd	U.K.	Fly Ash Process	-	100,000	-	100,000	
Titan Cement U.K. Ltd	U.K.	Trading Company	100,000	-	100,000		
Titan Global Finance PLC	U.K.	Financial Services	100,000	-	100,000	-	
Alexandria Development Co.Ltd	U.K. (Ch. Islands)	Investment Holding Company	-	82,717	-	82,717	
Titan Egyptian Inv. Ltd	U.K. (Ch. Islands)	Investment Holding Company	_	100,000		100,000	



# 5. Principal subsidiaries, associates and joint ventures (continued)

			30/6/2011		31/12/2010		
	Country of		% of invest	% of investment (1)		% of investment (1)	
Subsidiary, associate and joint venture name	incorporation	Nature of business	Direct	Indirect	Direct	Indirect	
Full consolidation method							
Central Concrete Supermix Inc.	U.S.A.	Ready Mix	-	100,000	-	100,000	
Essex Cement Co. LLC	U.S.A.	Trading Company	-	100,000	-	100,000	
Markfield America LLC	U.S.A.	Insurance Company	-	100,000	-	100,000	
Mechanicsville Concrete INC.	U.S.A.	Ready Mix	-	100,000	-	100,000	
Metro Redi-Mix LLC	U.S.A.	Ready Mix	-	100,000	-	100,000	
Miami Valley Ready Mix of Florida LLC	U.S.A.	Ready Mix	-	100,000	-	100,000	
Pennsuco Cement Co. LLC	U.S.A.	Cement Producer	-	100,000	-	100,000	
Roanoke Cement Co. LLC	U.S.A.	Cement Producer	-	100,000	-	100,000	
S&W Ready Mix Concrete Co. Inc.	U.S.A.	Ready Mix	-	100,000	-	100,000	
Separation Technologies LLC	U.S.A.	Fly Ash Process	-	100,000	-	100,000	
Standard Concrete LLC	U.S.A.	Trading Company	-	100,000	-	100,000	
Summit Ready-Mix LLC	U.S.A.	Ready Mix	-	100,000	-	100,000	
Tarmac America LLC	U.S.A.	Cement Producer	-	100,000	-	100,000	
Titan Virginia Ready Mix LLC	U.S.A.	Ready Mix	-	100,000	-	100,000	
Titan America LLC	U.S.A.	Investment Holding Company	-	100,000	-	100,000	
Cementara Kosjeric AD	Serbia	Cement Producer	-	100,000	-	100,000	
Stari Silo Company DOO	Serbia	Trading Company	-	100,000	-	100,000	
TCK Montenegro DOO	Montenegro	Trading Company	-	100,000	-	100,000	
Cement Plus LTD	F.Y.R.O.M	Trading Company	-	61,643	-	61,643	
Geospan Dooel	F.Y.R.O.M	Quarries & Aggregates	-	99,989	-	99,989	
Rudmark DOOEL	F.Y.R.O.M	Trading Company	-	94,835	-	94,835	
Usje Cementarnica AD	F.Y.R.O.M	Cement Producer	-	94,835	-	94,835	
Vesa DOOL	F.Y.R.O.M	Trading Company	-	100,000	-	100,000	
Alba Cemento Italia, SHPK	Albania	Trading Company	-	60,000	-	60,000	
Antea Cement SHA	Albania	Cement Producer	-	60,000	-	60,000	
Dancem APS	Denmark	Trading Company	-	100,000	-	100,000	
Aeas Netherlands B.V.	Holland	Investment Holding Company	-	100,000	-	100,000	
Colombus Properties B.V.	Holland	Investment Holding Company	100,000	-	100,000		
Holtitan B.V.	Holland	Investment Holding Company	-	100,000	-	100,000	
Salentijn Properties1 B.V.	Holland	Investment Holding Company	100,000	-	100,000		
Titan Cement Netherlands BV	Holland	Investment Holding Company	-	100,000	-	100,000	
Proportionate consolidation method							
Adocim Cimento Beton Sanayi ve Ticaret A.S.	Turkey	Cement Producer	-	50,000	-	50,000	
Equity consolidation method							
Karieri AD	Bulgaria	Quarries & Aggregates	-	48,711	-	48,711	
Karierni Materiali AD	Bulgaria	Quarries & Aggregates	_	48,764	_	48,764	
Vris OOD	Bulgaria	Quarries & Aggregates  Quarries & Aggregates	_	48,764	_	48,764	
Transbeton - Domiki S.A.	Greece	Ready Mix & Aggregates		49,900		49,900	

<sup>(1)</sup> Percentage of investment represents both percentage of shareholding and percentage of control.

The movement of the Company's participation in subsidiaries is analyzed as follows (all amounts in Euro thousands)

	30/6/2011	31/12/2010
Participation in Subsidiaries at 1st January	1.183.721	1.268.502
Share capital increase in subsidiaries	4.500	3.500
Provision for impairment of investments	-4.500	-7.776
Transfer from provisions for commitments and contingencies assumed	-1.237	-
Decrease in investment from return of capital	-	-81.000
Other	226	495
Participation in Subsidiaries at 30 June	1.182.710	1.183.721

<sup>(2)</sup> Purchase price allocation is still pending for the above subsidiaries and is expected to be completed by year end.



# 6. Fiscal years unaudited by the tax authorities

Titan Cement Company S.A	2010	Cementi Crotone S.R.L.	2009-2010
Achaiki Maritime Company	2010	Dancem APS	2009-2010
Aeolian Maritime Company	2010	Titan Cement Cyprus Limited	2006-2010
Albacem S.A.	2010	KOCEM Limited	2007-2010
Arktias S.A.	2010	Fintitan SRL	2007-2010
AVES AFOI Polikandrioti S.A.	2010	Cementi ANTEA SRL	2010
Dodekanesos Quarries S.A.	2010	Colombus Properties B.V.	2010
Interbeton Construction Materials S.A.	2005-2010	Holtitan B.V.	2008-2010
Intercement S.A.	2010	Aeas Netherlands B.V.	2010
Intertitan Trading International S.A.	2007-2010	Titan Cement U.K. Ltd	2009-2010
Ionia S.A.	2007-2010	Separation Technologies U.K. Ltd	2009-2010
Lakmos S.A.	2010	(3) Titan America LLC	2008-2010
Leecem S.A.	2010	Separation Technologies Canada Ltd	2008-2010
Naftitan S.A.	2010	Stari Silo Company DOO	2008-2010
Pozolani S.A.	2010	Cementara Kosjeric AD	2006-2010
Porfirion S.A.	2010	Adocim Cimento Beton Sanayi ve Ticaret A.S.	2006-2010
Polikos Maritime Company	2000-2010	TCK Montenegro DOO	2007-2010
Vahou Quarries S.A.	2010	Double W & Co OOD	2005-2010
Gournon Quarries S.A.	2010	Granitoid AD	2007-2010
Quarries of Tagaradon Community S.A.	2010	Gravel & Sand PIT AD	2005-2010
Quarries of Tanagra S.A.	2010	Trojan Cem EOOD	2010
Sigma Beton S.A.	2010	Zlatna Panega Beton EOOD	2005-2010
Titan Atlantic Cement Industrial and Commercial S.A.	2010	Zlatna Panega Cement AD	2009-2010
Titan Cement International Trading S.A.	2010	Cement Plus LTD	2009-2010
Aemos Cement Ltd	2004-2010	Geospan Dooel	2010
(2) Alvacim Ltd	2006-2010	Rudmark DOOEL	2006-2010
<sup>(2)</sup> Balkcem Ltd	2004-2010	Usje Cementarnica AD	2009-2010
Iapetos Ltd	2003-2010	Titan Cement Netherlands BV	2010
Rea Cement Ltd	2003-2010	Alba Cemento Italia, SHPK	2009-2010
Themis Holdings Ltd	2005-2010	Antea Cement SHA	2009-2010
(2) Tithys Ltd	2004-2010	Alexandria Development Co.Ltd	(1)
Feronia Holding Ltd	2006-2010	Alexandria Portland Cement Co. S.A.E	2006-2010
Vesa DOOL	2006-2010	Balkan Cement Enterprises Ltd	2004-2010
Terret Enterprises Ltd	2009-2010	Beni Suef Cement Co.S.A.E.	2006-2010
Sharr Beteiligungs GmbH	2010	East Cement Trade Ltd	2003-2010
Kosovo Construction Materials L.L.C.	2010	Titan Beton & Aggregate Egypt LLC	2005-2010
Sharrcem SH.P.K.	2010	Titan Egyptian Inv. Ltd	(1)
Salentijn Properties1 B.V.	2010	Misrieen Titan Trade & Distribution	2005-2010
Titan Global Finance PLC	2008-2010		

<sup>(1)</sup> Under special tax status.

<sup>(2)</sup> The fiscal year of 2007 has been audited.

<sup>(3)</sup> Companies operating in the U.S., are incorporated in Titan America LLC subgroup (note 5).



# 7. Pledge of assets

The assets of the Company have not been pledged. On part of the assets of the Group there are pledges on the assets of the Group's joint venture Adocim Cimento Beton Sanayi ve Ticaret A.S. in Turkey to secure loans and they are analyzed as follows:

- -Mortgage on assets of the amount of €54 m to secure a loan of €36 m.
- -Second-line mortgage on assets of the amount of TL 26 m (€11.1 m) to secure loans of TL 9.7 m (€4.1 m) and \$5.0 m (€3.5 m).

# 8. Number of employees

Number of employees at the end of the reporting period: Group 5,843 (30.6.2010: 6,135), Parent Company 929 (30.6.2010: 977).

# 9. Capital expenditure and disposals

Capital expenditure for the first six months of 2011, excluding fixed assets acquired through a business combination and intangibles, amounted to: Group  $\epsilon$ 30,8 m (30.6.2010  $\epsilon$ 36.2 m), Parent Company  $\epsilon$ 2.2 m (30.6.2010  $\epsilon$ 3.1 m). Assets with a net book value of  $\epsilon$ 2,0m have been disposed of by the Group during the six months ended 30 June 2011 (30.6.2010:  $\epsilon$ 2.1 m) resulting in a net gain  $\epsilon$ 2,1m (30.6.2010: gain  $\epsilon$ 3.6 m).

### 10. Earnings per share

Basic earnings per share have been calculated on the total weighted average number of common and preferred shares, excluding the average number of treasury shares. The diluted earnings per share are calculated adjusting the weighted average number of ordinary shares outstanding to assume conversion of share options. No adjustment is made to net profit (numerator).

### 11. Treasury shares

The total number of its own shares that the Company holds as at 30.6.2011 is 3,137,616 (30.6.2010: 3,148,511) of aggregate value of 690,182 thousand (30.6.2010: 690,589 thousand), and they have been deducted from the Shareholders Equity of the Group and the Company. The above shares represent 3.71% (30.6.2010: 3.72%) of the Company's total share capital.

# 12. Provisions

### Group

Group's provisions' balance presented in short and long term liabilities as of 30.6.2011 amounted to €22.6 m (31.12.2010: €19.4 m).

The above balance includes provision for rehabilitation of quarries amounted to  $\in$ 11.5 m (31.12.2010:  $\in$ 12.1m), provision for staff costs  $\in$ 5.0 m (31.12.2010:  $\in$ 1.0 m), provision for staff training  $\in$ 2.7 m (31.12.2010:  $\in$ 0) and other provisions for risks none of which are individually material to the Group.

### Company

Company's provisions' balance presented in short and long term liabilities as of 30.6.2011 for the Company amounted to €10.7m (31.12.2010: €7.6 m).

The above balance includes among other, provision for rehabilitation of quarries €1.8m (31.12.2010: €1.7 m), provision for staff costs €5.0 m (31.12.2010: €0.9 m) and provisions for general commitments €3.8m (31.12.2010: €5.0m).



# 13. Related party transactions

Transactions with related parties during the six month period ending 30 June 2011 as well as balances with related parties as of 30 June 2011, according to I.A.S. 24 are as follows:

# Group

Amounts in € thousands	Sales of goods & services	Purchases of goods & services	Receivables	Liabilities
Other interrelated parties	•	1.644	-	946
Executives and members of the Board		2.913	24	<u>-</u>
		4.557	24	946

# Company

Amounts in € thousands	Sales of goods & services	Purchases of goods & services	Receivables	Liabilities
Aeolian Maritime Company	-	-	-	325
Achaiki Maritime Co.	-	-	-	400
Albasem S.A.	-	-	-	357
Interbeton Construction Materials S.A.	17.176	1.845	9.571	-
Intertitan Trading International S.A.	3.841	-	-	-
Ionia S.A.	132	2	68	-
Gournon Quarries S.A.	-	-	641	-
Naftitan S.A.	12	-	-	136
Polikos Maritime Company	-	-	-	700
Titan Cement International Trading S.A.	3	-	460	-
T.C.U.K. Ltd	4.443	15	2.103	-
Usje Cementarnica AD	9.217	-	3.514	-
Beni Suef Cement Co.S.A.E.	211	-	26	-
Cementara Kosjeric AD	63	-	13	-
Zlatna Panega Cement AD	200	-	83	-
Titan America LLC	51	-	61	-
Antea Cement SHA	1.949	-	5.590	-
Titan Global Finance PLC	-	14.975	-	632.374
Other affiliates	1.340	29	44	100
Other interrelated parties	-	1.644	-	946
Executives and members of the Board		2.817	24	_
	38.638	21.327	22.198	635.338

Transactions with related parties during the six month period ending 30 June 2010 as well as balances with related parties as of 31 December 2010, according to I.A.S. 24 are as follows:

# Group

Amounts in € thousands	Sales of goods &	Purchases of		
	services	goods & services	Receivables	Liabilities
Other interrelated parties		1.055	-	477
Executives and members of the Board		3.011	4	869
		4.066	4	1.346



# 13. Related party transactions (continued)

# Company

- Aeolian Maritime Company	services 1.182	goods & services	Receivables	Liabilities
Aeolian Maritime Company	1.182			Liabilities
The official Plantelline Company		925	-	710
Achaiki Maritime Co.	4.481	1.406	-	2.400
Albasem S.A.	-	-	-	7
Interbeton Construction Materials S.A.	25.513	5.357	12.681	-
Intertitan Trading International S.A.	3.363	-	-	-
Ionia S.A.	-	-	51	-
Gournon Quarries S.A.	-	-	816	-
Tanagra Quarries S.A.	-	-	5	-
Naftitan S.A.	-	-	-	506
Pozolani S.A.	-	-	13	-
Polikos Maritime Company	-	-	-	700
Titan Cement International Trading S.A.	-	-	330	-
Fintitan S.r.l.	4.133	-	2.778	-
T.C.U.K. Ltd	2.460	-	1.094	-
Usje Cementarnica AD	7.525	-	262	-
Essex Cement Co LLC	3.907	54	-	9
Adocim Cimento Beton Sanayi ve Ticaret A.S.	-	-	1	-
Antea Cement SHA	5.239	-	4.338	-
Alexandria Portland Cement Co S.A.E.	7.865	-	1	-
Beni Suef Cement Co.S.A.E.	-	-	394	-
Cementara Kosjeric AD	-	-	20	-
Dancem APS	-	-	17	-
Separation Technologies LLC	-	-	7	-
Separation Technologies U.K. Ltd	-	-	15	-
Sharr Beteiligungs GmbH	-	-	14	-
Zlatna Panega Cement AD	-	-	34	-
Titan America LLC	-	-	12	-
Titan Global Finance PLC	-	8.724	-	631.273
Other affiliates	1.473	321	-	-
Other interrelated parties	-	1.055	-	477
Executives and members of the Board		2.908	4	869
_	67.141	20.750	22.887	636.951



### 14. Borrowings

The maturity profile of borrowings resulting from the consolidated financial statements and the loan contracts which are valid on 30.6.2011 is shown in the following table:

(all amounts in Euro thousands)	30/6/2011	31/12/2010
Up to 1 year	180.329	136.763
From 1 to 2 years	6.313	356.765
From 2 to 5 years	703.770	296.489
More than 5 years	53.753	53.707
Total debt	944.165	843.724
Total short term borrowings	180.329	136.763
Total long term borrowings	763.836	706.961
Total debt	944.165	843.724

On 31 December 2010, the Group included in the long-term borrowings revolving credit facility of the subsidiary Titan Global Finance PLC with a syndicate of banks and maturity in April 2012. On June 30, 2011, the balance of the above credit facility is €417.1 mil.

Titan Global Finance PLC (TGF), a subsidiary of Titan Cement Company S.A., executed on January 5th, 2011 in London, UK, a new €585 mil. multi-currency forward start syndicated revolving credit facility, guaranteed by Titan Cement Company S.A. The new facility has duration until January 2015. It will be used for refinancing TGF's existing syndicated multicurrency revolving credit facility and, thereafter, for general corporate purposes of the Group.

As a result of the above, the Group continues to present the balance of the existing revolving credit facility of €417.1 mil. as long-term borrowings on June 30, 2011 since it will be fully repaid by the new syndicated loan that matures in January 2015.

Finally, on January 7, 2011, the Company executed a four year syndicated bond loan of €135 mil. principal, aiming to further strengthen the Group's liquidity profile.

## 15. Financial instruments

# Cash flow hedges

Upon execution by Titan Cement Company S.A. in early 2011 of a Euro 100 million borrowing from Titan Global Finance, Titan Cement Company S.A. also entered into interest rate swaps of Euro 100 million notional with four third party financial institutions. The transaction was undertaken in order to hedge the interest rate risk associated with the floating part (1month EURIBOR) of the Euro denominated borrowing. At the inception of the hedge relationship, Titan Cement Company S.A. formally designated and documented the hedge as a cash flow hedge and the risk management objective and strategy for undertaking the hedge. The terms of the interest rate swaps have been negotiated to match the terms of the Euro Loan and the hedge was assessed to be highly effective.

The derivative financial instrument was initially recognized at fair value on the effective date of the contract, and is being subsequently re-measured at fair value. As of June 30, 2011, the fair value of the derivative contracts of  $\epsilon$  940 thousand was recorded as a liability in the statement of financial position. As this derivative instrument has been designated as a cash flow hedge, any gains or losses arising from changes in the fair value of the derivative are recognized in other comprehensive income/loss as a separate component of equity. Consequently, as of June 30, 2011 an unrealized loss of  $\epsilon$  940 thousand was recognized.



### 15. Financial instruments (continued)

Upon execution by the Group's subsidiary Titan America LLC in 2009 of a Euro 100 million borrowing from Titan Global Finance, Titan America LLC also entered into a Euro 100 million forward foreign currency exchange contract with three third party financial institutions. The transaction was undertaken in order to hedge the foreign currency risk (\$ vs. €) associated with the Euro denominated borrowing. At the inception of the hedge relationship, Titan America LLC formally designated and documented the hedge as a cash flow hedge and the risk management objective and strategy for undertaking the hedge. The terms of the forward foreign currency exchange contract have been negotiated to match the terms of the Euro Loan and the hedge was assessed to be highly effective.

The derivative financial instrument was initially recognized at fair value on the effective date of the contract, and is being subsequently remeasured at fair value. As of June 30, 2011, the fair value of the derivative contract was recorded as a liability of  $\[mathbb{e}\]$ 3,252 thousand (31.12.2010  $\[mathbb{e}\]$ 9,513 thousand) in the statement of financial position. As this derivative instrument has been designated as a cash flow hedge, any gains or losses arising from changes in fair value of the derivative are recognized in other comprehensive income/loss as a separate component of equity. Consequently, as of June 30, 2011 an unrealized loss  $\[mathbb{e}\]$ 1.859 thousand and a deferred tax charge of  $\[mathbb{e}\]$ 725 thousand was recognized.

## Fair value hedges

Since 2009, Titan Cement Company S.A. possess an interest rate swap amounting to  $\epsilon$ 30 m, which is recognized as fair value hedge. As of June 30, 2011, the fair value of the derivative contracts was recorded as a liability of  $\epsilon$ 208 thousand (31.12.2010:  $\epsilon$ 687 thousand) in the statement of financial position. The valuation's result of  $\epsilon$ 479 thousand of the above mentioned derivative, amounted to  $\epsilon$ 479 thousand, was recorded as finance expense in the interim income statement of the period 1.1-30.6.2011.

### Fair value hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuing technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data

During the reporting period there were no transfers between level 1 and level 2 fair value measurement, and no transfers into and out of level 3 fair value measurement.

As at June 30, 2011, the Group and the Company held the following financial instruments measured at fair value:

	Group		Company		Fair value hierarchy
(all amounts in Euro thousands)	Fair	value	Fair value		
	30/6/11	31/12/10	30/6/11	31/12/10	
Financial assets	·				
Available for-sale financial assets	2.337	2.274	168	168	Level 2
Derivative financial instruments	224	1.745	61	-	Level 2
Financial liabilities					
Other non current liabilities	20.519	21.134	-	-	Level 3
Derivative financial instruments	4.400	10.200	1.148	687	Level 2

Currency



### 16. Other reserves

(all amounts in Euro thousands)

Group	Legal reserve	Special reserve	Contingency reserve	Tax exempt reserves under special laws	Revaluation reserve	translation differences on derivative hedging position	Foreign currency translation reserve	Total other reserves
Balance at 1 January 2010	78.413	14.829	270.316	143.101	117.563	47.788	-237.660	434.350
Other comprehensive income/(loss)	-	-	-	-	-629	103	148.526	148.000
Goodwill from step acquisition	-	-	-	-	-825	-	-	-825
Transfer between reserves	2.224	-3	32	819	-2.683			389
Balance at 30 June 2010	80.637	14.826	270.348	143.920	113.426	47.891	-89.134	581.914
Balance at 1 January 2011	80.912	11.079	265.911	151.019	97.166	42.590	-172.016	476.661
Other comprehensive income/(loss)	-	-	-	-	365	-2.074	-82.229	-83.938
Non-controlling interest's put option recognition	-	-	-	-	-2.649	-	-	-2.649
Transfer between reserves	3.630	-513	-9.612	-13.529	-2.140			-22.164
Balance at 30 June 2011	84.542	10.566	256.299	137.490	92.742	40.516	-254.245	367.910

Company	Legal reserve	Special reserve	Contingency reserve	Tax exempt reserves under special laws	Revaluation reserve	Currency translation differences on derivative hedging position	Total other reserves
Balance at 1 January 2010	66.567	1.769	258.451	126.332	-	48.346	501.465
Transfer to/ (from) retained earnings			32	-32			
Balance at 30 June 2010	66.567	1.769	258.483	126.300		48.346	501.465
Balance at 1 January 2011	68.650	1.769	254.017	134.283	-	48.346	507.065
Reclassifications between reserves	<u>-</u> _	14.476	-947	-13.529	-687		-687
Balance at 30 June 2011	68.650	16.245	253.070	120.754	-687	48.346	506.378

# 17. Significant movements in statement of financial position and income statement items

The significant movements between the periods presented in these consolidated financial statements are as follows:

### Group

- a) Property, plant and equipment decreased by €135.7 mil., mainly due to foreign exchange translation differences (losses) amounting to €114.2 mil. and depreciation for the period of the amount of €50.7mil. The above movement includes also capital expenditure for the first six months of 2011, amounting to €30.8 mil.
- b) Intangible assets decreased by €29.7 mil. as a result of foreign exchange translation differences (losses) of €22.0 mil., by period's depreciation of €8.0 mil. and finally new additions amounting to €0.9 mil.
- c) Inventories decreased by €4.1 mil.. This amount includes €10.5 mil. foreign exchange translation differences (losses) and the remaining amount is mainly attributable to the increased delivery of solid fuels in the Group's plants.
- d) Trade receivables increased by €9.8mil.. This amount includes a reduction of €4.9 mil. due to foreign exchange translation mainly due to the devaluation of the US dollar and the New Turkish Lira against Euro. As a result, the organic increase is €14.6 mil. and reflects mainly the seasonality of the business as well as the market conditions in the countries that the Group operates.



# 17. Significant movements in statement of financial position and income statement items (continued)

- e) Other receivables and prepayments increased by €15.4 mil. The above amount includes amongs other, accounting of the clay fee refund receivable of €19.2 mil. from Egyptian tax authorities. This receivable is also presented in "other non-cash items" of the Interim Cash Flow Statement, since is the uncollectable amount of the total revenue of €25 mil. (note 17j).
- f) Total borrowings (long and short term) increased by  $\[ \in \] 100.4 \]$  mil.. Excluding the positive foreign exchange impact amounted of  $\[ \in \] 23.6 \]$  m, the increase would be  $\[ \in \] 124.0 \]$  mil., but it has been offset by the increase in cash and cash equivalent by  $\[ \in \] 132.0 \]$  mil.. The above amounts resulted to a net debt decrease of  $\[ \in \] 31.6 \]$  mil..
- g) Net deferred tax liabilities have decreased by €24.3 mil. This amount is impacted by negative foreign exchange differences of €13.8 mil., and the deferred tax gain €10.5mil., which has been recorded in the Interim Statement of Income and Comprehensive Income for the first six months of 2011.
- h) Derivative financial instruments account presented in noncurrent liabilities, decreased by €6,3 mil. due to a valuation of foreign exchange forward contracts held by the Group for loan hedging purposes (note 15).
- i) Trade and other payables decreased by €11.7 mil. mainly due to positive foreign exchange impact of €10.2 mil. In the above account is included among others the amount of €3.7 mil., which is attributable to real estate tax payment in US operations.
- j) The disposal of carbon dioxide emissions allowances (EUA) in Greece and Bulgaria has positively affected the production cost and consequently the operating results.
- k) The net increase in other operating income/(expenses) of €10.9 mil. includes among others accounting of income from clay fee refund of €25.0 mil. from Egyptian tax authorities.
- Foreign exchange losses increased by €31,9 mil., and it is mainly attributable to loans valuation (including intercompany) in euro and US dollar, recorded from subsidiaries operating in Egypt, Turkey and Albania. Furthermore, the volatility arising from foreign exchange rate fluctuations will continue affecting the Group's performance until the full repayment of the respective loans.
- m) Finance expenses increased by €2.2 mil. due to the interest rates increase and the costs that concern the new loan facilities which will be used for refinancing existing syndicated multicurrency revolving credit facility (note14).

### **Company**

- n) Turnover and profit before interest, tax, depreciation (EBITDA) have decreased by 43% and 40% respectively due to the massive fall of building materials' sales both in interior sales (Greek sector) and exports' sales. Increased monetization of carbon dioxide emissions allowances (EUA) has positively affected the production cost and consequently contributed to the operating results mentioned above.
- o) Administrative expenses have decreased by 8.9% versus the first half of 2010, as a result of the ongoing effort of reducing costs.
- p) Finance expenses increased by € 4.8 mil. due to the increase in interest rates (EURIBOR) as well as due to other loan terms and conditions compared to the first half of 2010.
- q) Company's tax audit, for fiscal years 2008-2009, has been completed within 2011 and resulted to a total tax difference of € 2.3 mil.. Company's current period income statement was burden by € 0.3 mil., due to established provision of €2.0 mil. in past years.
- r) Company's inventories decreased by € 6.6 mil. due to the decrease in products' inventories by € 6.7 mil., as a result of company's decreased operational activities, as well as the effort of reducing related invested capital.
- s) Trade receivables decreased by € 6.1 mil.. This decrease is due to the overall decrease in company's turnover both in interior sales (Greek sector) and exports' sales as well as the increase in provision for doubtful receivables by € 1.7 mil.



# 17. Significant movements in statement of financial position and income statement items (continued)

- t) Other receivables and prepayments increased by € 4.1 mil. mainly due to the increase in receivable from sales of carbon dioxide emissions allowances (EUA) by € 1.4 mil. and increase in income tax advance by € 2.4 mil..
- u) Company's short term borrowings increased by € 20.5 mil. for covering working capital needs, while long term borrowings decreased by € 18.1 mil.. Company's total net borrowings decreased by € 16.5 mil..
- v) Trade and other payables increased by € 3.4 mil. as a result of the increase in liabilities to sundry creditors and increase in liabilities to other taxes and duties payable. Trade and other payables account includes tax on dividend and profit distribution amounting to €1.8 mil.
- w) Dividend payables account increased by € 13.8 mil. as a result of Annual Shareholders Meeting decision on 15th June 2011 for profits distribution.

### 18. Share based payments

### Programme 2007

On May 29, 2007 the Company approved the introduction of a new, three-year Stock Option Programme (2007 Programme). In the years 2007, 2008 and 2009, executive members of the Company's Board of Directors and senior executives of the Company and its affiliates in Greece and abroad shall be granted options, the exercise of which is subject to the financial results of the Company and the performance of its ordinary share, to acquire up to 500,000 ordinary shares of the Company at a sale price equal to the share's nominal value, that is €4.00 per share.

Under this Programme, the options granted each year have a maturity period of three years and can be exercised after the completion of the three year period. Each option must be exercised within twelve months from its respective vesting period. If the deadline is exceeded then those particular options will irrevocably lapse. All vesting is conditional upon the employee's continued employment throughout the vesting period. The number of options that vest each year will be determined as follows:

- 1) One-third of options granted vest based on the financial results of the Company.
- 2) One-third of options granted vest based on the Titan Cement's stock performance relative to three Athens Stock Exchange indices during the three year period.
- 3) One-third of options granted vest based on the Titan Cement's stock performance relative to that of twelve predefined international cement producing companies during the three year period.

The options granted under the 2007 Programme have been accounted for in terms of the requirements of IFRS 2 "Share based payments".

The fair value of the options granted in 2009, determined using the 2-dimensional Black-Scholes valuation model, was  $\in$ 8.41 per option. The significant inputs into the valuation model were share price at grant date of  $\in$ 20.60, standard deviation of share price 36.71%, dividend yield of 2.07% and the rate of the three-year Greek Government Bonds 3.649%.

During 2010, 37,722 share options were exercised, while 114,222 share options did not vest due to the non compliance to the conditions above and 16,696 share options were cancelled. The remaining options for 83,486 shares have not yet been exercised.

# Programme 2010

On June 3, 2010 the Company approved the introduction of a new, three-year Stock Option Programme (2010 Programme). In the years 2010, 2011 and 2012, executive members of the Company's Board of Directors and senior executives of the Company and its affiliates in Greece and abroad shall be granted options, the exercise of which is subject to the financial results of the Company and the performance of its ordinary share, to acquire up to 1,000,000 ordinary shares of the Company at a sale price equal to the share's nominal value, that is  $\epsilon$ 4.00 per share.



## 18. Share based payments (continued)

Under this Programme, the options granted each year have a maturity period of three years and can be exercised after the completion of the three year period. Each option must be exercised within the year following the one in which the final number of options that can be exercised is determined. If the deadline is exceeded then those particular options will irrevocably lapse. All vesting is conditional upon the employee's continued employment throughout the vesting period. The number of options that vest each year will be determined as follows:

- 1) One-third of options granted vest based on the financial results of the Company.
- 2) One-third of options granted vest based on the Titan Cement's stock performance relative to three Athens Stock Exchange indices during the three year period.
- 3) One-third of options granted vest based on the Titan Cement's stock performance relative to that of ten predefined international cement producing companies during the three year period.

The options granted under the 2010 Programme have been accounted for in terms of the requirements of IFRS 2 "Share based payments".

The fair value of the options granted in 2010 under the Programme of 2010 was  $\epsilon$ 5.36 per option, determined using the Monte Carlo Simulation valuation model. The significant inputs used in the application of the valuation model were share price at grant date of  $\epsilon$ 15.90, standard deviation of share price of 39.42%, dividend yield of 2.68% and the rate of the three-year fixed EUR swap interest rate of 2.247%.

During 2010, 267,720 share options were granted and from this total a number of 4,050 share options were canceled at 30.06.2011. The fair value of the options granted in 2011 under the Programme of 2010 was €6.86 per option, determined using the Monte Carlo Simulation valuation model. The significant inputs used in the application of the valuation model were share price at grant date of €17.88, standard deviation of share price of 43.98%, dividend yield of 2.74% and the rate of the three-year fixed EUR swap interest rate of 1.890%.

During 2011, 301.200 share options were granted.

### 19. Contingencies and commitments

# Contingent liabilities

	Group		Com	pany
(all amounts in Euro thousands)	30/6/2011	31/12/2010	30/6/2011	31/12/2010
Guarantees to third parties on behalf of subsidiaries	-	-	913.784	800.308
Bank guarantee letters	52.369	60.325	20.980	24.330
Other	10.699	21.614	1.432	1.432
	63.068	81.939	936.196	826.070

#### Florida Class Action Litigation

A number of ready-mix concrete and construction companies filed class action lawsuits in the United States District Court for the Southern District of Florida (the "District Court") alleging certain antitrust violations made by cement and ready mix concrete companies in the State of Florida.

These lawsuits were consolidated in two complaints which were filed with the District Court naming as defendants building materials companies in Florida, including the Company's subsidiary, Tarmac America LLC.

Tarmac America LLC refuses the plaintiffs' allegations, and intends to defend the case vigorously. The complaint was dismissed by the judge for all materials (cement and block), except for ready-mix concrete.



## 19. Contingencies and commitments (continued)

### Litigation matters in Egypt

In 2007, Beni Suef Cement Company S.A., a Group subsidiary in Egypt, obtained the license for the construction of a second production line at the company's plant through a bidding process run by the Egyptian Trading and Industrial Authority for the amount of LE134.5mil. The Egyptian Industrial Development Authority subsequently raised the value of the license to LE251mil. In October 2008, Beni Suef Cement Company S.A. filed a case before the Administrative Court against the Minister of Trade and Industry and the chairman of the Industrial Development Authority requesting an order obliging the Industrial Development Authority to grant the expansion license to Beni Suef Cement Company S.A for LE500. Alternatively, if the court rejects this request, Beni Suef Cement Company S.A. is requesting the price to be the EGP134.5m offered by Beni Suef Cement Company S.A. in the bid. The Group believes the case has a very high probability of being won.

A non-governmental organization, the Nile Agricultural Organisation, has raised a court case against Beni Suef Cement Company S.A., a Group subsidiary in Egypt, claiming that Beni Suef Cement Company S.A. has illegally occupied the plaintiff's land and is seeking compensation to the amount of LE300mil. The contested land however has been legally allocated to Beni Suef Cement Company S.A. since many years by the relevant authority, the New Urban Communities Agency, and since 1988 Beni Suef Cement Company S.A. has held the licenses for the exploitation of the quarries on this land. The company believes that there is a very high likelihood the case will be won.

### CO2 emissions

Given the reduced demand resulting from the underlying economic crisis, it is estimated that the Group's available carbon dioxide emissions allowances, overbalance the Group's production needs for the period 2008-2012.

### Put option in Antea

Contingent tax liability

The Group has granted to non controlling interest shareholders, European Bank for Reconstruction and Development (EBRD) and International Finance Corporation (IFC) the option to have the Group to purchase their shares in ANTEA Cement SHA at predetermined conditions. On 30.06.2011 the put option's fair value recognized as liability is €20.5mil. (31.12.2010: €21.1 mil.).

The financial years, referred to in note 6, have not been audited by the tax authorities and therefore the tax obligations of the Company and its subsidiaries for those years have not yet been finalized.

Other than the items referred to in the preceding paragraph, it is not anticipated that any material contingent liabilities will arise.

# Contingent assets

(all amounts in Euro thousands)	Group Com		npany	
	30/6/2011	31/12/2010	30/6/2011	31/12/2010
Bank guarantee letters	14.862	16.769	13.914	15.881



# 19. Contingencies and commitments (continued)

### **Commitments**

#### Capital commitments

Capital commitments contracted for at the balance sheet date but not recognized in the financial statements is as follows:

	Group		Con	ıpany
(all amounts in Euro thousands)	30/6/2011	31/12/2010	30/6/2011	31/12/2010
Property, plant and equipment	19.189	8.675	6.110	5.478

#### Purchase commitments

	OI.	oup	Con	прапу
(all amounts in Euro thousands)	30/6/2011	31/12/2010	30/6/2011	31/12/2010
Energy supply contracts (Gas, electricity, etc)	196.382	227.183	-	-

The Group's US subsidiary has contracted to purchase raw materials and manufacturing supplies as part of its ongoing operations in Florida. This includes a contract to buy construction aggregates through a multi-year agreement at prevailing market prices.

Croun

Company

Operating lease commitments - where a Group Company is the lessee

The Group leases motor vehicles, properties and other equipment under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights.

(all amounts in Euro thousands)

30/6/2011 31/12/2010 30/6/2011 31/12	2/2010
Not later than 1 years 7.474 6.963 754	753
Later than 1 years and not later than 5 years 32.882 15.931 1.159	983
Later than 5 years - 18.903	
$\frac{40.356}{}$ $\frac{41.797}{}$ $\frac{1.913}{}$	1.736

### 20. Reclassifications

The account "Other expenses" decreased by the amount of  $\[mathcal{\in}\]3,000$  thousand for the Company, and reallocated in the "Expenses from participations and investments" in the Income Statement for the period 30 June 2010, so as to be comparable to the Income Statement for the period 30 June 2011. The above amount is related to investment's devaluation provision for a subsidiary. As a result, the Company's EBITDA has been increased by  $\[mathcal{\in}\]3,000$  thousand for the period ended 1.1-30.06.2010.

The above reclassification has no impact in the consolidated interim income statement for the period ended 1.1-30.06.2010. The Group had already eliminated the devaluation of the investment, since the subsidiary that the provision was made has been fully consolidated in Group's financial statements.

# 21. Events after the reporting period

There is no important event after June 30<sup>th</sup>, 2011 which influences materially Group's and Company's financial position.



# 22. Principal exchange rates

Balance sheet	30/06/2011	31/12/2010	30/6/2011 vs 31/12/2010
€1 = USD	1,45	1,34	8,2%
€1 = EGP	8,63	7,76	11,2%
€1 = TRY	2,35	2,07	13,6%
1USD=EGP	5,97	5,81	2,8%
€1 = RSD	102,46	105,50	-2,9%
1USD = JPY	80,43	81,31	-1,1%

Profit and loss	Ave 6M 2011	Ave 6M 2010	Ave 6M 2011 vs 6M 2010
€1 = USD	1,40	1,33	5,5%
€1 = EGP	8,30	7,35	12,9%
€1 = TRY	2,21	2,02	9,3%
1USD=EGP	5,91	5,56	6,4%
€1 = RSD	101,93	99,94	2,0%
1USD = JPY	81,96	91,26	-10,2%